Frequently Asked Questions

How does PS Solutions' *Offshore America* program work?

PS Solutions has developed an affordable approach to the technology issues faced by American businesses. When companies outsource their software or IT projects to PS Solutions, they are working with certified developers in Pennsylvania or North Carolina – not in the expensive tech centers. Working with professionals here in America saves money and time and simplifies communications on complex projects -unlike working within countries such as India or Chile.

How is PS Solutions different from sending work offshore?

PS Solutions employs top notch talent at an affordable rate. Since much of our work is conducted in small towns our expenses are lower. PS Solutions saves over 40% over the total cost of what it would take to be based in a metropolitan setting. We then apply those overall savings directly to our clients. However, there is also the power to travel to the bigger cities when needed. PS Solutions believes this offers their clients the best of both worlds.

How does Offshore America save my company time and money?

PS Solutions' Offshore America program helps you take your business in a new direction with these advantages:

- Lower labor cost: professionals are hired by us in more cost-effective small towns, at up to 40% less than most metropolitan IT markets.
- Experienced managers: many top-notch executives prefer the small towns lifestyle. Their experience, efficiency, and high quality of work helps your executives focus on what really matters within your business.
- Communication: where the rubber hits the road. Every project that PS Solutions is involved in has regular and effective communication with the client. We're generally either in your time zone, or not too far off. And – we speak your language.
- PS Solutions makes it a priority to be involved in any face to face meetings

Where is the IT work performed?

Work is performed depending on the need of the client: onsite or offsite solutions. The bottom line is whether you need talent for a short-term or long-term project, your workers can telecommute, work in our offices, or be onsite for face to face team work.

Who performs the work?

The PS Solutions' team is made up of a variety of IT professionals:

- software engineers
- project managers (many with with 20+ years of experience)
- IT professionals with network installation and administration expertise
- Managers of PS Solutions bring about years of experience that you won't find with any other IT company.

What is your level of expertise?

One of the great myths of finding outside development help is the false belief that all the qualified talent is in the "Big City." This is not so. We hire talented professionals who want to avoid the rush of urban life, people who came to study and fell in love with the quality of life or people who were born here and now want to come home. We know from experience that your address doesn't have anything to do with your ability.

- We receive 100s of resumes monthly
- Disciplines are varied: developers, marketing, IT, sales, senior management, etc.
- We hire the brightest and most talented
- We provide on-the-job training to keep their skills polished
- We work with them to assure they achieve their career goals.

We pay rural market rate for rural-based professionals. These professionals are not naïve; they know they can go to urban areas and may make twice as much; but they also know that their cost of living is low.

What types of work can be outsourced to PS Solutions?

Our areas of expertise include:

INFORMATION TECHNOLOGY OUTSOURCING

- Application development & Integration
- Mobile Application Development
- Website & Web Application Development
- Business Analysis
- Legacy Application Support
- Testing

STAFF AUGMENTATION

We offer contract-to-hire options which enable employers to preview employees before making hiring decisions. We specialize in identifying, screening, and providing Information Technology Professionals to meet your needs.

CONTRACTED PROJECTS

Your specific technology goal is achieved while your regular employees continue to function and perform their duties. PS Solutions works with you to transition employees into new systems or operations quickly and efficiently. Once the project and contract are completed, so is your commitment to extra employees.

NETWORK SERVICE AND ADMINISTRATION

- Networking Trends and Technologies
- Network Analysis and Planning
- Network Implementation and Upgrade Strategies
- Network Disaster and Recovery Strategies
- Network Traffic Evaluation
- Network Storage (SANs) Strategies
- Network Backup Procedures
- Hardware and Software Products Overview
- Internet Traffic Monitoring
- Software Licensing
- Network Security Assessment
- Regulatory & Compliance Support
- Documentation
- Feasibility Studies